

Haydock Park Racecourse Charity Race Day In aid of The Princess Royal Trust for Carers Thursday 7th June 2007



The regional Whittle Jones Lettings Offices came together on the 7th June to attend the Haydock Park Racecourse Charity Race Day in aid of the Princess Royal Trust for Carers. The event aimed at raising over £100,000 to help the work of the trust providing services for carers throughout the North West, was hosted by the vice president of the Princess Royal Trust Carers, and was attended by the Princess Royal, president of the charity.

Wedding Bells Are In The Air!



Congratulations from all at Whittle Jones to Jill and James Harland who married on 12 May at St Mary's Church, Ovingham, Northumberland. It was a fantastic day thoroughly enjoyed by all. We wish Jill, an assistant management surveyor at Whittle Jones North East, a long and happy life together.

Flexible Rates Now Available At New Secure Sefton Business Park

More good news as Sefton Business Park, Aintree was officially opened.

The 33,000 sq ft site provides 15 new workshop units in sizes ranging from 997 – 4,195 sq ft, all of which are available to let on flexible tenancy agreements and benefit from the latest security systems.

Units over 1,000 sq ft feature 10% office space, whilst all units come with heating, lighting and security shutters as standard. The site offers a remotely monitored CCTV system, secure perimeter fencing, with access only via electronically operated gates.

John Marrow, Regional Property Manager for Whittle Jones North West commented: "The



site is attractive to security conscious occupiers and is situated in an established location, which has recently benefited from significant investment, particularly to the local infrastructure. Whittle Jones can offer flexible solutions to meet individual requirements, and with 7 out of 15 units already let, and strong interest in the remaining premises, Sefton Business Park is proving a popular choice for local and regional operators looking to relocate."

Sefton Business Park which is located on Deltic Way, Aintree, just off the A59 close to Aintree Racecourse, was officially launched on the 1st February, when local dignitaries and agents were invited to attend a breakfast reception at the site. The site is conveniently located for local amenities and is close to the M57 providing excellent links to the national motorway network.

Further details and property particulars can also be obtained from Whittle Jones North West on 01257 238666.

Whittle Jones Provide Flexible Solutions for Steven Signs

Whittle Jones' flexible and straight forward approach has helped establish a flourishing relationship with one of the North East's best known sign companies, Stevens Signs, who were established in 1987.

In 2000, Regional Property Manager for Whittle Jones North East, Steve Brown first agreed tenancy terms with Stevens Signs initially for a 550 sq ft unit at Bede Industrial Estate, Jarrow. Over the last seven years the company have moved twice to accommodate expansion plans within the Northern Trust portfolio and now occupy a unit of c 2,000 sq ft.

Barry Stevens of Steven Signs commented: "Whittle Jones Group have played an integral part in the growth of Steven Signs and it is with their help that we have managed to expand the business and offer a full signage service from design, manufacture, installation, and maintenance.

Whittle Jones have been able to offer flexible solutions to meet our specific requirements and have provided additional space to house the company's expansion process.

"The last five years have seen a major expansion in every aspect - works, unit, staff, production, equipment and plant and we now provide signage throughout all regions of the Northern Trust portfolio. As reputable property agents and landlords we are pleased to be working in partnership with Whittle Jones and Northern Trust and look forward to the next 10 years together!"



Win a weekend away with Classic Lodges

As a company that is always keen to listen to the views of its tenants, we have included a new edition to this newsletter – a questionnaire. We have also linked up with Classic Lodges to offer one lucky entrant the chance to win a free weekend away at a Classic Lodge hotel of their choice, simply by returning the completed form.

Classic Lodges is a collection of eight country house hotels, located in peaceful, countryside settings, but still easily accessible from major transport networks.

The hotels boast striking architecture with many original features, excellent and modern facilities and all have a choice of conference suites as well as smaller rooms for training sessions and board meetings. For more information on the hotels please visit www.classiclodges.co.uk.

When you are next organising a meeting or corporate event, Classic Lodges will exceed your expectations!

Remember entry could not be simpler – complete the form and return by fax or post and you will automatically be entered into the prize draw. The winner will be announced in the next newsletter.

For those of you that are not successful check out the back of the questionnaire for all of Classic Lodge's latest Christmas offers available throughout the UK.



PROPERTY UPDATE ISSUE 6

Welcome To The Latest Edition of The Whittle Jones Newsletter

These are exciting times at Whittle Jones, as our property portfolio continues to grow with new build and regeneration projects coming to the fore.

Our four regional offices based in Newcastle, Birmingham, Leeds, and Chorley, remain on hand to offer a fast, efficient and professional service with flexible terms available to meet whatever your occupational requirements.

Accompanying this newsletter is a questionnaire

and so that we can continue to improve our service, we are keen to find out your views and business requirements. We are grateful to Classic Lodges for offering one lucky couple a free weekend away in one of their fantastic hotels, simply by returning the form. To check out the hotels available visit www.classiclodges.co.uk.

Once again we hope you enjoy the newsletter and wish you all the best for the rest of 2007.

David Moyes Gets The Ball Rolling At High Tech Vortex Court!

Vortex Court, one of the first office developments in Merseyside to pilot an innovative, environmentally friendly and sustainable approach to energy with the inclusion of wind turbines in order to generate electricity at the site, has been opened by Everton Manager David Moyes.



Phase two of the £5m prestigious new office park development at Vortex Court, Wavertree Technology Park, Liverpool, comprises two detached office buildings of 14,285 sq ft and 18,827 sq ft. The new buildings complement the first phase, 22,900 sq ft office which Northern Trust developed in 2002.

Mike Grindrod, of Northern Trust comments "Wavertree Technology Park is a flagship scheme for Northern Trust, marking our commitment to investment in environmentally sustainable developments for the future. Although it was an early kick-off, we were delighted that David Moyes could join us at the official opening of the site and with initial interest running high, we are confident that Vortex Court will be a huge success".

Set in an attractively landscaped environment, the buildings feature double height glazed entrances, full access raised floors, displacement ventilation system, double glazing, central heating and extensive on site parking.

Wavertree Technology Park is Liverpool's premier out of centre office park located approximately 1 mile from the M62 motorway and 2 miles from the city centre. The Park also benefits from the recent opening of a new Merseyrail Station providing important links to the regional railway network.

For more information please contact Whittle Jones North West on 01257 238666 or visit www.c2advertising.co.uk/vortex/

Whittle Jones Regional Property Focus

Whittle Jones North West North

- For new space contact Joyce Westwell 01257 238666
Premises in Lancashire and Cumbria

Whittle Jones Yorkshire

- For new space contact Tracey Frazer 0113 245 6787
Premises in West Yorkshire, South Yorkshire, East Yorkshire, North Yorkshire and Lincolnshire

Whittle Jones North East North

- For new space contact Donna Stewart 0191 221 1999
Premises in Northumberland and Tyne & Wear

Whittle Jones Midlands

- For new space contact Dawn Webster 0121 523 2929
Premises in West Midlands, Worcestershire, Cambridge, Northamptonshire, Staffordshire, Leicester and Derbyshire

Whittle Jones North East South

- For new space contact Anne Campbell 0191 221 1999
Premises in County Durham, Cleveland and Tyne & Wear

Whittle Jones North West South

- For new space contact Katharine Bibby 01257 238666
Premises in Merseyside/Cheshire and Greater Manchester

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NE Business Show



Whittle Jones North East recently attended the South Tyneside Property Show – a niche event organised to highlight and promote new developments of industrial and office premises in the area.

Aimed at developing businesses, the event was also attended by representatives of other landlord's and commercial agents, whilst business support and advice was offered by the local Business Link and Economic Development teams.

Steve Brown, Regional Property Manager of Whittle Jones North East commented "The show gives us the opportunity to showcase our portfolio and target new and expanding companies and I was delighted by the positive response and number of leads that were generated".



New Re-designed Website Goes Live!

Whittle Jones are delighted to announce to all you lovers of the worldwide web that their re-designed website: www.whittlejones.com is now fully "live".



Reader friendly with simple straightforward navigation, the website provides further up to date information on the properties within the Whittle Jones portfolio covering the North East, North West, Yorkshire, and Midlands regions. Importantly you can download property brochures and particulars, as well as checking the location of all our sites.

There is also a news section where you can view the latest press releases as well as downloading a copy of the latest Whittle Jones newsletter. On the contacts page you will find details of all key personnel, as well as addresses and telephone numbers of your nearest offices.

We hope you find the new site informative and useful.

Worry About Contractors?

When it comes to Health and Safety, there are good reasons to think hard when asking contractors to work on your premises. They can be the cause of accidents involving the public or employees which at worst can lead to statutory action or civil claims and which at best will disrupt business and cost time and money.

You have a legal duty to your staff and to any contractor you employ which makes you responsible for what happens on site. It makes sense to follow these simple basic steps when engaging a contractor of whatever size:

- Check the contractor is up to the job, with correct equipment and trained workers and is adequately insured.
- "Manage" the contractor at every stage.
- Tell them about your site, buildings and any thing that could put them at risk (chemicals, machinery, any asbestos, fragile roofs etc.).
- Introduce site rules and think about operating

a "Permit to Work" system to control how, when and where they could work.

- Ask them to produce an assessment of how they will work on your site – will your staff be in their way, will they introduce more hazards into the workplace and will they disrupt the public?
- Monitor work progress. If they said access towers would be used and they turn up with ladders, question work proceeding. Ensure they use appropriate PPE, keep the site tidy and, where possible, separate from public and employees. Tools, materials and access equipment must be left in secure and safe condition during breaks and overnight.

At all times it is your responsibility, shared with the contractor, to work safely but for more help and advice with this or any other aspect of health and safety call DC TRAINING on 02476 277290 – Northern Trust's H&S advisors.

Full House At Maple Way Estate As Logistics Move In!

Northern Trust's 72,000 sq ft Maple Way estate in Newton Aycliffe has proved a real winner with local businesses, so impressed, that all nine units are now fully occupied.

Whittle Jones easy in – easy out lease agreements and flexible approach, along with the outstanding location, has meant that the £3.6m site has been in high demand.

The Maple Way units benefit from fitted offices and electronically operated steel loading doors. The site also offers generous external circulation and car parking areas, with secure fenced yards and on site CCTV security system.

The final unit was snapped up by overnight parcel delivery company, Logistics (Teesside) Limited, who provide specialist transportation services across the north east.

Donna Wilson, Director of Logistics (Teesside) Limited commented: "The new premises provide modern accommodation that fit our requirements perfectly and which reflect our success generated by a loyal customer base in the area."

Other tenants on the estate include Bunzl Vending Services Limited, FCM Technologies Limited, Karlin Timber Frame Limited, Tekmar (UK) Limited and Hayton & Lamb Limited.

For further information on property opportunities in the region please contact Whittle Jones North East on 0191 221 1999.



Modern Industrial Development At Cedar Court Set To Boost Local Economy



Whittle Jones are delighted to announce that work on Northern Trust's new industrial development at Cedar Court, Telford is on target for completion in August.

Located on Halesfield 17, one of Telford's principal business locations, the development will comprise 21 units totalling some 55,166 sq ft of industrial, warehouse, and workshop space laid out in three blocks.

Simon Yates, Regional Property Manager for Whittle Jones Midlands commented: "Telford is a major growth point for the West Midlands region and we are hoping the new, modern industrial units ranging in sizes from 1,077 – 4,582 sq ft will prove a huge success with local and regional operators looking to relocate will prove a huge success."

For further information on availability and unit options, please call Whittle Jones Midlands on 0121 523 2929.

Salterbeck Opens for Chocolate Lovers

Good News for Cumbria's chocolate lovers. Interchoc Co-operative Limited have leased Unit 3A on Northern Trust's recently refurbished Salterbeck Industrial Estate

Interchoc, whose profits will be ploughed back into local causes instead of shareholders' dividends, was launched with a grant funding from The Hub, set up to support social enterprises in West Cumbria. They will occupy a c 8,800 sq ft unit on a 5 year lease at Salterbeck. Initially they will sell and distribute chocolate bars, novelties and sweets and will assemble gift boxed chocolates in special promotional packaging. It also hopes to provide Cumbria's world famous mint cake in original 1920-style gloss paper wrappers and plans are underway to manufacture its own products to increase the opportunity for more local jobs.

Andrew Lovell, Regional Property Manager for Whittle Jones North West, said: "The Interchoc project is a really exciting addition for the local area and I am sure Salterbeck will prove to be the ideal location. It is close to local amenities with Workington town centre just a short distance away."

For further information please contact Whittle Jones North West on 01257 238666



New Birmingham Development Set to Boost Regeneration Scheme

Navigation Point, Great Bridge, Wednesbury was officially opened on Monday 21st May. The 51,000 sq ft scheme at Great Bridge provides 15 new trade workshop/warehouse units developed by Birmingham developer, Stoford's on behalf of Northern Trust. The opening event commenced with a lunch time reception and was attended by Councillor Bob Badham, and more than 70 people including local authority representatives, agents from the West Midlands, Stoford Developments, and owners Northern Trust.

Simon Yates, Regional Property Manager at Whittle Jones Midlands said: "We are pleased that Navigation Point is officially open and we are confident that the range of modern workshop and industrial units in sizes from 1,430 – 9,580 sq ft, located in a very prominent location on the A41 Black Country Route, will suit the needs of both local and regional operators and provide a boost to the local economy.

Tom Parkinson, Director of Northern Trust added: "The development arose after a recent study into the future requirements of the region that highlighted the need for additional small, modern industrial units with good access. Navigation point matches the criteria very closely and we are very enthusiastic about the future success of this site."

The units at Navigation Point will be available to let on flexible leases and provide high quality industrial accommodation in an attractive landscaped environment. The scheme is strategically located adjacent to A41 Black County New Road at Great Bridge, Wednesbury. There are also excellent road links to the regional and national motorway network with dual carriageway links to Junction 1 of the M5 and Junction 9 of the M6.

Further information can be obtained from Whittle Jones Midlands on 0121 523 2929.



Smoking – Don't Get Caught out!



From 1st of July 2007 new legislation saw no smoking in virtually all enclosed public places and workplaces in England become the norm, ensuring a healthier environment, where everyone can socialize, relax, travel, shop and work free from secondhand smoke.

This means that it is now against the law to smoke in most workplaces and enclosed public areas. The regulations include all public transport and work transport that carries more than one person.

Smoking rooms and indoor smoking areas previously set aside for smokers are no longer permitted and businesses must display 'no-smoking' signage in all these restricted areas. Penalties are severe if these changes are not implemented – including fixed penalty fines of up to £2500.

Smokers are now forced to go outside and although shelters may be the answer to keep employees happy, employers be warned, as any provision made for them needs to be 'non-

substantially enclosed'. This basically means it can only have a roof and back but no sides. Local councils are enforcing the changes and are likely to be proactive with smaller organisations that may feel that they need not comply.

We would suggest and encourage employers to take the following steps –

- Put up 'no-smoking' signs and make your staff and visitors aware that they are not allowed to smoke at work - or in shared vehicles.
- Remove any areas previously allocated for smoking in your premise – and check whether external areas comply with the new regulations.
- Remove ashtrays and discuss changes with your staff.
- Enforce the changes – don't turn a blind eye.
- Support staff to quit smoking.

If you would like further help or advice please contact DC Training & Consultancy Ltd – safety consultants to Northern Trust www.dctraining.com 02476 277290